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February 3, 2025

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### Monthly Sales Flash Report January, 2025

(Millions of yen)

	Q 1				Q 2			1st half	
	Apr.	May.	Jun.	Jul.	Aug.	Sep.			
Hokkaido and Tohoku region	1,383	612	594	2,590	643	617	596	1,857	4,448
YoY change	104.9%	101.7%	110.7%	105.4%	102.8%	111.0%	106.4%	106.6%	105.9%
Kanto region	4,373	2,524	2,584	9,482	2,538	2,497	2,485	7,521	17,004
YoY change	99.4%	102.9%	111.8%	103.4%	98.8%	108.8%	109.0%	105.3%	104.2%
Chubu and Tokai region	2,026	1,030	1,085	4,142	1,083	1,042	1,032	3,158	7,301
YoY change	101.3%	97.2%	114.4%	103.3%	96.8%	103.9%	103.1%	101.1%	102.3%
Kinki region	2,259	1,390	1,411	5,061	1,443	1,330	1,327	4,102	9,163
YoY change	95.4%	95.1%	109.6%	98.9%	100.8%	101.5%	100.9%	101.1%	99.9%
Chugoku and Shikoku region	1,230	623	598	2,451	625	593	593	1,811	4,263
YoY change	97.9%	101.5%	107.8%	101.1%	92.9%	104.1%	105.5%	100.4%	100.8%
Kyushu and Okinawa region	2,161	1,047	1,027	4,236	1,068	1,054	982	3,105	7,342
YoY change	95.8%	100.3%	112.4%	100.5%	91.5%	102.5%	102.0%	98.3%	99.6%
Other	134	139	137	411	154	140	126	422	833
YoY change	132.4%	125.2%	148.7%	134.7%	133.8%	134.1%	132.8%	133.6%	134.1%
Total	13,568	7,369	7,439	28,377	7,558	7,276	7,145	21,980	50,357
YoY change	99.0%	100.3%	111.9%	102.5%	98.1%	105.9%	105.4%	102.9%	102.7%

	Q 3				Q 4			2 nd half
	Oct.	Nov.	Dec.		Jan.	Feb.	Mar.	
Hokkaido and Tohoku region	675	540	571	1,787	421			
YoY change	104.9%	103.4%	101.8%	103.4%	106.0%			
Kanto region	2,561	2,301	2,696	7,559	2,002			
YoY change	102.8%	104.5%	104.5%	103.9%	99.2%			
Chubu and Tokai region	1,024	906	1,124	3,055	798			
YoY change	93.4%	98.1%	101.0%	97.5%	99.3%			
Kinki region	1,302	1,222	1,460	3,985	1,116			
YoY change	96.3%	101.1%	100.6%	99.3%	99.8%			
Chugoku and Shikoku region	578	503	592	1,674	483			
YoY change	96.5%	101.2%	97.2%	98.1%	99.1%			
Kyushu and Okinawa region	1,022	891	1,065	2,979	862			
YoY change	98.5%	101.9%	105.0%	101.8%	110.4%			
Other	145	141	133	420	138			
YoY change	128.5%	126.9%	127.5%	127.6%	117.4%			
Total	7,311	6,506	7,644	21,462	5,824			
YoY change	99.7%	102.6%	102.8%	101.6%	101.7%			

(Note)

1. The above figures are preliminary figures and will be revised retroactively to the relevant month in the event of any revision.
2. The above figures have not been audited by an auditing firm.
3. The figures above are for Sakai Moving Service Co., Ltd. alone and differ from consolidated sales.