

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



December 3, 2024

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Monthly Sales Flash Report November, 2024

(Millions of yen)

| | Q 1 | | | | Q 2 | | | 1st half | |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|-------------|--------|
| | Apr. | May. | Jun. | Jul. | Aug. | Sep. | | | |
| Hokkaido and Tohoku region | 1,383 | 612 | 594 | 2,590 | 643 | 617 | 596 | 1,857 | 4,448 |
| YoY change | 104.9% | 101.7% | 110.7% | 105.4% | 102.8% | 111.0% | 106.4% | 106.6% | 105.9% |
| Kanto region | 4,373 | 2,524 | 2,584 | 9,482 | 2,538 | 2,497 | 2,485 | 7,521 | 17,004 |
| YoY change | 99.4% | 102.9% | 111.8% | 103.4% | 98.8% | 108.8% | 109.0% | 105.3% | 104.2% |
| Chubu and Tokai region | 2,026 | 1,030 | 1,085 | 4,142 | 1,083 | 1,042 | 1,032 | 3,158 | 7,301 |
| YoY change | 101.3% | 97.2% | 114.4% | 103.3% | 96.8% | 103.9% | 103.1% | 101.1% | 102.3% |
| Kinki region | 2,259 | 1,390 | 1,411 | 5,061 | 1,443 | 1,330 | 1,327 | 4,102 | 9,163 |
| YoY change | 95.4% | 95.1% | 109.6% | 98.9% | 100.8% | 101.5% | 100.9% | 101.1% | 99.9% |
| Chugoku and Shikoku region | 1,230 | 623 | 598 | 2,451 | 625 | 593 | 593 | 1,811 | 4,263 |
| YoY change | 97.9% | 101.5% | 107.8% | 101.1% | 92.9% | 104.1% | 105.5% | 100.4% | 100.8% |
| Kyushu and Okinawa region | 2,161 | 1,047 | 1,027 | 4,236 | 1,068 | 1,054 | 982 | 3,105 | 7,342 |
| YoY change | 95.8% | 100.3% | 112.4% | 100.5% | 91.5% | 102.5% | 102.0% | 98.3% | 99.6% |
| Other | 134 | 139 | 137 | 411 | 154 | 140 | 126 | 422 | 833 |
| YoY change | 132.4% | 125.2% | 148.7% | 134.7% | 133.8% | 134.1% | 132.8% | 133.6% | 134.1% |
| Total | 13,568 | 7,369 | 7,439 | 28,377 | 7,558 | 7,276 | 7,145 | 21,980 | 50,357 |
| YoY change | 99.0% | 100.3% | 111.9% | 102.5% | 98.1% | 105.9% | 105.4% | 102.9% | 102.7% |

| | Q 3 | | | Q 4 | | | 2nd half |
|----------------------------|--------|--------|------|------|------|------|----------|
| | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | |
| Hokkaido and Tohoku region | 675 | 540 | | | | | |
| YoY change | 104.9% | 103.4% | | | | | |
| Kanto region | 2,561 | 2,301 | | | | | |
| YoY change | 102.8% | 104.5% | | | | | |
| Chubu and Tokai region | 1,024 | 906 | | | | | |
| YoY change | 93.4% | 98.1% | | | | | |
| Kinki region | 1,302 | 1,222 | | | | | |
| YoY change | 96.3% | 101.1% | | | | | |
| Chugoku and Shikoku region | 578 | 503 | | | | | |
| YoY change | 96.5% | 101.2% | | | | | |
| Kyushu and Okinawa region | 1,022 | 891 | | | | | |
| YoY change | 98.5% | 101.9% | | | | | |
| Other | 145 | 141 | | | | | |
| YoY change | 128.5% | 126.9% | | | | | |
| Total | 7,311 | 6,506 | | | | | |
| YoY change | 99.7% | 102.6% | | | | | |

(Note)

1. The above figures are preliminary figures and will be revised retroactively to the relevant month in the event of any revision.
2. The above figures have not been audited by an auditing firm.
3. The figures above are for Sakai Moving Service Co., Ltd. alone and differ from consolidated sales.